



**APA 2018 evaluation
Technical & commercial assistance**

Going forward most of the discoveries will be satellite tie-ins to existing infrastructure. In order to create value from exploration, the exploration strategy need to take into consideration infrastructure capacities and integrity, plans for new projects in the area, and commercial tie-in conditions. It is also necessary to understand the strategy, position and incentives of the key operators and licensees in the area near the new license. Oil companies must then succeed in managing subsurface geological work with field development work and commercial understanding of the nearby infrastructure and stakeholders in the area.

Acona can assist clients with the following:

Acona can provide essential field development and commercial input to your license (APA) application. We have technical knowledge and commercial understanding for most platforms and infrastructure through our extensive experience over 30 years. Our advisors can work with you from the exploration strategy to the application submittal. Our role can be to strengthen your team or deliver area overview studies based on specific cases or scenarios.

Acona AS

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Client Benefits

- Head start in project risk evaluation
- Assistance from an experienced team in technical and commercial evaluations
- Potential reduction of cost
- High quality license applications

We are able to provide the following expertise:

- Technical engineering (concept/cost/infrastructure)
- Commercial specialist

Assist in writing the application document:

- Client to provide and specify template for how to input the technical/commercial elements
- Acona to apply the template in all evaluation results for clients final approval